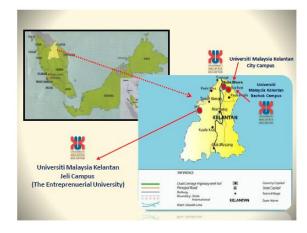
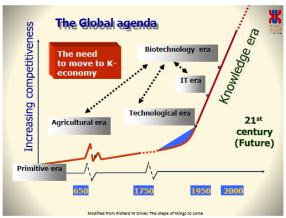
# Knowledge Transfer Strategy for Social Entrepreneurship based on Local **Agro-resources for Food and Health Industries**

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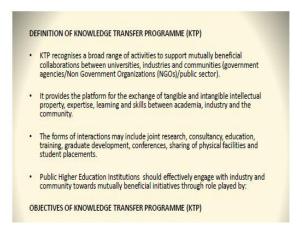












### Knowledge Transfer Programme (KTP)

It provides the platform for the exchange of tangible and intangible intellectual property, expertise, learning and skills between academia, industry and the community

- **Academia:** able to incorporate relevant and up to date knowledge from industry and the community into their teaching, learning and consultancy activities.
- Industry: can utilize the resources of IPTAs to enhance their business capability and economic activities
- Community: can benefit from the knowledge generated in IPTAs to improve quality of life within the community.
- •Graduate/Postgraduate Intern : enhance their personal and professional development

#### GOAL OF KNOWLEDGE TRANSFER PROGRAMME (KTP)

- To enable the development and improvement of the quality of products, services and policies to be shared for mutual benefits between the stakeholders i.e. academia, industry, community and the graduate/postgraduate intern.
- Aligning agriculture to improve household nutrition security
- Understand nutrition objectives which will be used in the integrated agriculture-health programmes.

# KEY RESULT AREA (KRA) OF KNOWLEDGE TRANSFER PROGRAMME

- Education raising level of education in certain areas.
- Economic gains for sector/s of industry in identified sector.
- Sustainability and Green Technology Initiatives.
- The Disadvantage groups.
- Developing Industry Relevant curriculum (for High Impact sector).

### Key Areas in knowledge Transfer

- Education Raising the level of education in certain areas
  - Economy Economic gain in identified sectors
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   Sustainability and Green Technology Initiatives
   The Disadvantage Groups
   Developing Industry Relevant Curriculum (For High Impact sector)

#### ROLES OF KNOWLEDGE TRANSFER PROGRAMME

- ☐ Enhance and Enrich Knowledge Transfer in public universities 1. Total number of Knowledge Transfer and Academic projects in collaboration with Industry/Community
  2. Value of investment for enhancement and enrichment of Knowledge Transfer projects
- KTP as Catalyst for Industry and/or Com
- Number of catalyst/flagship Knowledge Transfer and Academic projects implemented according to Industry and Community KRAs.
- Value of investment for catalyst/flagship projects (inclusive of contributions by Industry/Community).
- ☐ Agent of Change for Sustainable Knowledge Transfer

  1. Number of best practices in Knowledge Transfer adopted by Community and innovations accepted by Industry, respectively.

## Introduction to Local Resources for Food and Health

Consumer interest in local resources is growing. Need to identify resources for farmers and organizations and they are looking to get involved.

What are Local Resources for food and health?

There are many reasons why people purchase local food. Does one of the following statements sound like you?

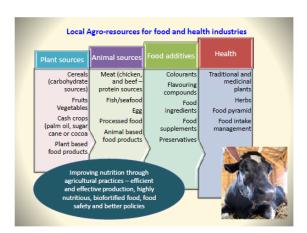
- I want the freshest and best tasting food possible.
- I am concerned about the distance that food typically travels before reaching my plate.
- . In purchasing food from local farmers I know and trust, I hope to better ensure that sustainable growing practices will be utilized.
- . I want to support the businesses of my local farmers and support local economies and diversified local agriculture.



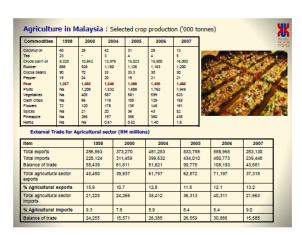
## **Food Environment**

- · The physical presence of food that affects a person's diet,
- A person's proximity to food store locations.
- The distribution of food stores, food service, and any physical entity by which food may be obtained, or
- A connected system that allows access to food.
- The food environment is also known as the community food environment, nutritional food environment, or local food environment. The retail food environment includes the community level (e.g., presence and locations of food stores, markets, or both) and the consumer level (e.g., healthful, affordable foods in stores, in markets, or in
- Good nutrition is vital to good health, disease prevention, and essential for healthy growth and development of children and adolescents. Evidence suggests that a diet of nutritious foods and a routine of increased physical activity could help reduce the incidence of heart disease, cancer,





# Agriculture Eruit & Vee Marine Capture Fisheries Beef Mutton Poultry Freshwater Aquaculture Tobacco Recreational Fisheries • Palm oil • Rice



#### **Local Food systems**

- "Local food system" refers to the interrelated pieces of food production and processing, distribution and direct marketing, and consumption that strengthen the economic, environmental, social and nutritional health of a geographic region.
- General information on local food systems before delving into more specific sub-topics, including food policy and law, community food security and access, farm-to-school programs, urban agriculture and community gardening, and farmland conservation.
- · Also included is information on sustainable and organic agriculture; while these concepts are not mutually exclusive, there is natural overlap.
- The interdisciplinary nature of food systems research -- as well as the growing popularity of "local foods" in our culture

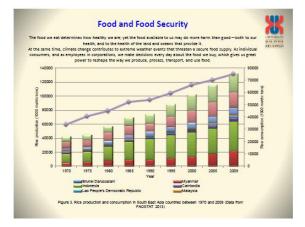
Level 3: Fish, poultry, meat and legumes (Good sources of protein, the body's building block. Rich in vitamin B, iron, foliate and sinc. Legumes are generally good sources of protein and also count as starchy food that can serve as excellent sources of dietary fibre. Legumes also low in fat and contain no cholesterol as compared to meat and poultry.

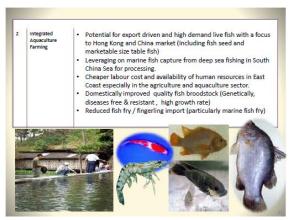
Legumes are encouraged to be consumed daily. Choose fish mo frequently – if possible daily. Choose meat and poultry that are I fat and cholesterol, for example remove the chicken skin before

Level 4: Milk and dairy products
(High in protein, rich in calcium and wide range of minerals and
vistamis such as vistamin A, ribofashin, vistamin B12 and zinc. Milk
builds strong bones and teeth and maximises bone gain from an early
age. This can help prevent osteoporosis later in life. Milk and dairy
products should be consumed everyday and whatever age.

Level 5: oils, sugar and salt, Fats, oils, sugar and salt (Located on the creat or top of the pyramid shows these foods should be taken in smill amounts only. Excessive intake of fats, oil, sugar and salt can contribute to higher risk of chronic deasease such obesity, diabetes mellitus, cardiovascular diseases, hypertension and cancers. Limit intake of foods high in fats, oil, sugar and salt.







### **Malaysian Food Sources**

Examining the top sources of dietary constituents that should be reduced is especially helpful for identifying targets for changes in the marketplace and food environment.

- Level 1: Rice, noodles, bread, cereal, cereal products and tubers (Main source of carbohydrate which provides energy (50 55% of total daily nergy). A great source of vitamins and mineral and dietary fiber. Detary fibers provide many beneficial effects such as regular bowel movement, good gut health, lowering chicked and blood glucose. Choose grain products from whole grain such as wholemed bread, brown fice, cost and parkly whole grain such as wholemed bread. Drawn fice, cost and parkly Whole grain such as wholemed bread. Drawn fice, cost and parkly Whole grain such as wholemed bread. Drawn fice, cost and parkly Whole grain such grains and parkly Whole grain such grains and parkly Whole grain such grains and grai
- Level 2 : Fruits and vegetables (Good sources of fibre, vitamins and minerals and phytochemical, which help strengthen the immunity, Eat plenty of fruits and vegetables everyday. Beneficial in health especially in preventing several chronic diseases such as diabetes mellitus type 2, cardiovascular diseases and certain
- Est a variety of vegetables and fruits every day. Vegetables can be fresh green leafy vegetables, other fresh vegetables including various coloured vegetables including fruit vegetables. been vegetables, ubum, canned and frozen vegetables. Choose fresh fruits. Fruit juices may repiace not more than one serving of fruit



#### Fostering a system that nurtures sustainability



- By doing our best to diversify what we eat, we not only better serve our bodies, but also the environment and oceans.
- Today, supermarkets carry what consumers request and, by extension, food producers supply that food. But when, for example, consumers demand a wide selection of produce year-round—even when local growing seasons do not support its availability— food must be imported from far away places, which increases the carbon footprint of our meals.
- In Malaysia, there are hundreds of available commercial agro products, yet we normally eat only some of these products. If consumers requested for new products, we would be participating in a more sustainable relationship with the our ecosystem.
- This will encourage agro industries, food distributors, and supermarkets alike to use all the possible resources available in our food system and the environment.

## National Key Economic Areas (NKEA) - 4 areas in Agriculture



- Availability of Tasik Kenyir in Terengganu and Tasik Pergau ir Kelantan for large scale aquaculture (3,000 ha available area for
- cage farming)
  Availability of large area and suitable site along the coastal of East
  Coast for fish and shrimp farming with a good sea water intake.
  Availability of suitable land and good quality of fresh water for
- large scale breeding and commercial freshwater fish farming. Availability of existing aquaculture activities including grow out







2

- Low self sufficiency level (2% SSL) i.e fresh milk cons High dependency on import create an opportunity for business
- and Availability of large area for Dairy Clusters inclusive of area for pastures and fodders.

  Availability of green feed from the existing agriculture activities in
- East Coast Economic Region (ECER) as a fodder to the dairy cattle (e.g. pineapple, cassava , paddy, oil palm)
  Present development of "Zon Industri Tenusu" in ECER particularly
- in Muadzam Shah, Kuala Berang, Tanah Merah & Jemaluang). Dairy business could generate double benefit i.e. milk and meat production (plus by product such as organic fertiliser which have huge demand in East Coast)







- Development of Dairy Clusters
- Existing facilities in Muadzam Shah Cattle Research & Innovation Centre could contribute to the availability of local breed stock, technology and training for human capital.
  - Existing higher educational involvement such as Universiti Malaysia Kelantan (UMK) as a Centre of Excellence (COE) for ECER projects and availability of experts for veterinary advisory.
  - Inline with the state Livestock Industry Development Policy which is actively promoted for investors.
  - High demand from halal market and linked to the development of Gambang and Pasir Mas Halal Park.
  - Passionate to livestock amongst the East Coast citizen.

Integrated Cassava Cluster Development for High-end Products



- High demand of starch imports growing at 20% per annum over the last ten years for food processing & biotech companies amounting to 207,000 tons valued at RM207 million in 2009
- Diversified high-end products e.g. Amino acid (L Methionine for feed supplement), biopolymer, caramel, Maltodextrin, ethanol and MSG
- Production of amino acid as protein supplement will reduce the feed cost in Malaysia (poultry & aquaculture)
- Project linked and support private investment in Kerteh Polymer Park as source of feedstock (investment worth of RM3.5 billion )
- Project will generate green energy such as bio-gas production from waste produced in primary processing (starch).

- Project will benefit large number of smallholders as satellite farmers and
- out-growers. Availability of large area for Cassava Plantations in East Coast for
- commercial planting.
  Potential involvement with existing plantation player in East Coast such as FELDA, Felcra, Risda, and State owned Plantation Companies to maximize their landuse to plant Cassava.
- Byproduct from Cassava processing such as fiber for feed could benefit livestock industry in East Coast such as Dairy Cluster in Muadzam, Kuala Berang and Tanah Merah as well as Goat & Sheep Cluster in Pekan, Kuala
- portunities to increase utilization on idle land in East Coast







- Goat & Sheep business could generate multiple benefit i.e. meat, hide and organic fertiliser, genetic material which have a huge demand in East Coast.

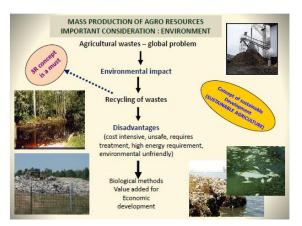


Existing facilities in Kuala Berang Goat Breeding & Innovation Centre could contribute to the availability of local breed stock , technology and training for human Existing higher educational involvement such as Universiti Malaysia Kelantan (UMK) as a Centre of Excellence (COE) for ECER projects and availability of experts for veterinary advisory.
Inline with the state Livestock Industry Development Policy which is actively promoted for investors. High demand from halal market and linked to the development of Gambang and Pasir Mas Halal Park.

evelopment of Goat & Sheep Clusters Low self sufficiency level (9% SSL) i.e mutton/chevon consumptions. High dependency on import create an opportunity for business entry.

Availability of large area for Goat & Sheep Clusters inclusive of area for pastures and fodders. 4 Passionate to livestock amongst the East Coast citizen.

Availability of green feed from the existing agriculture activities in ECER as a fodder to the dairy cattle (e.g. pineapple, cassava, paddy, oil palm) Present development of Grazing Reserve managed by DVS in ECER particularly in Kuala Berang & Tanah Merah



# Social Entrepreneurship

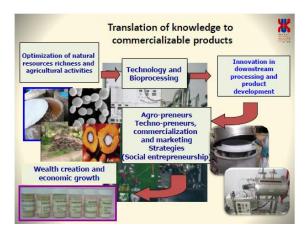
- Although, social entrepreneurship was initially defined as a process of pursuing innovative solutions to social problems (Thompson, 2002), however the process provides a wide business opportunities.
- Basically, a social entrepreneur will identify the social problems and will try to solve the problem which will create benefits to the society. In solving the problem, social entrepreneurs will harness the entrepreneurship skills.
- Research activities at Universities source of knowledge and know how for the society to manage their local agroresources for the food industries.
- The society (specifically the agrarian communities) will be the source of local resources as raw materials for the existing food industries and the development of new products

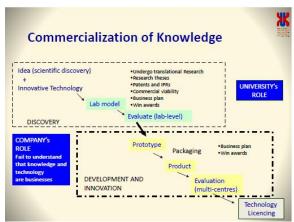


- Working together for community change
- □ Demand for local food in rural communities is growing. sustainable local food systems need to have strong community support to build and maintain the infrastructure needed to bring food from farm to fork.
- Resources to support rural communities just beginning to build their community food systems as well as those whose local food systems are already strong. Resources are intended for farmers and producers, community organizations, and extension educators but may interest anyone in community and local foods.





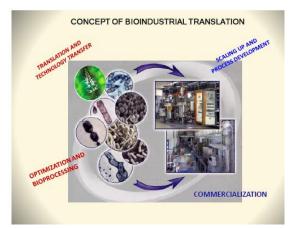




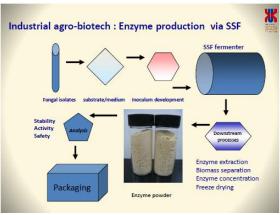


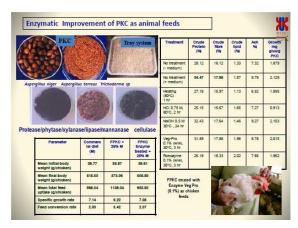


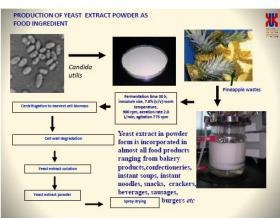


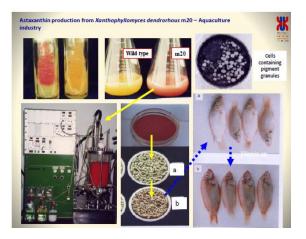


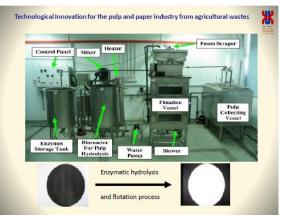


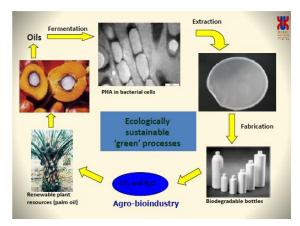


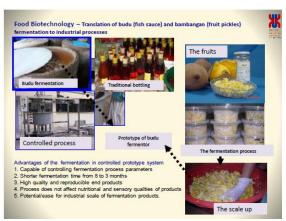


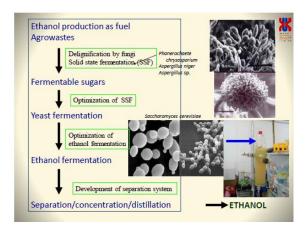






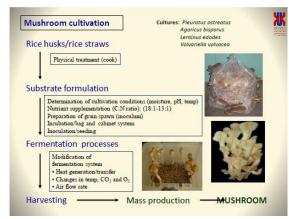










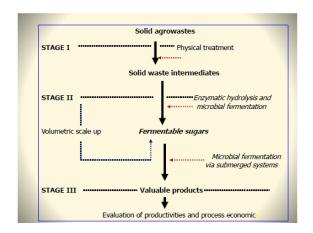


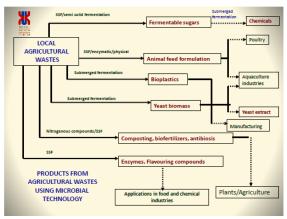


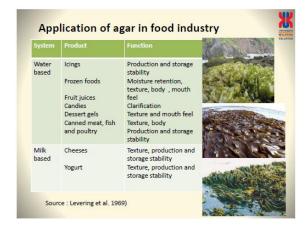


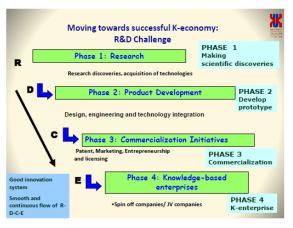


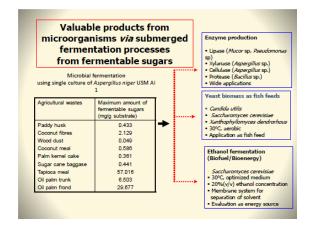












ALGAE INDUSTRY	Country	Global Production(%)
<ul> <li>42 countries in the world involved in commercial seaweed activity.</li> <li>Top 10 countries contribute 95% of the</li> </ul>	China	61.4
	Japan	9.8
	Phillipines	8.3
world's commercial seaweed volume (2	North Korea	6.4
million tonnes)	South Korea	6.0
<ul> <li>Seaweed industry annual production value of US\$ 6 billion</li> </ul>	Indonesia	4.3
China, Japan, Korea, Philippines and Indonesia produce the bulk, valued at US\$250 million, mainly for phycocolloid production. Denmark, France, Norway and the U.S. dominate the manufacturing industries	Tanzania	0.5
	Chile	3.1
	Malaysia	0.4
	Others	0.1
	Types of seaweed	Production (%)
	Laminaria	61
	Porphyra	12
	Kappaphycus	8.3
	Undaria	9
	Gracilaria	4
MARCHAEL STATE	Eucheuma	3





# Basic components of biotech/agribusiness a. People Notivated people, with commitment, skill and knowledge Driving entrepreneur is often a founding scientist with a good idea Successful scientific entrepreneurs b. Attitudes and culture Academic sciences focus on subject, commercial science on object Commercial science (developing science and state of the art equipment) Real opportunity for career development and financial gain from inventiveness c. Strategy (strategic questions) Company's specific aim First product based on new science driven product Development program : skills and fundCompany competitive advantage Do not confuse "strategy" and "mission statement













